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## [For Immediate Release ]

# Value Partners Announces Final Results For the Year ended 31 December 2008

## **Financial Highlights**

- Total turnover: HK\$421.9 million (2007: HK\$2,540.8 million)
- Gross management fees: HK\$331.4 million (2007: HK\$436.6 million)
- Gross performance fees: HK\$69.4 million (2007: HK\$2,075.6 million)
- Net profit: HK\$66.6 million (2007: HK\$1,419.5 million)
- Earnings per share: HK\$4.2 cents (2007: HK\$88.7 cents)
- Final dividend per share was nil (2007: HK26.6 cents per share plus a special dividend of HK8.9 cents per share)

**(Hong Kong, 12 March 2009)** — **Value Partners Group Limited** (together with its subsidiaries, "Value Partners" or "the Group", Stock Code: 806) today announced its final results for the year ended 31 December 2008.

The Group's total AUM was US\$3,208 million as at the end of 2008, representing a 56.1% decline from previous year. The decline was largely the result of the weakness in global stock markets rather the net outflow of clients funds. The net redemption ratio for the year was about 10.9% of the AUM as at the beginning of 2008. Average AUM decreased from US\$6,093 million to US\$5,117 million, representing a 16.0% decline.

Gross subscriptions and redemption amount were US\$1,408 million and US\$2,205 million, respectively. Gross management fee was HK\$331.4 million, a decrease of 24.1% from the previous year. Gross performance fees were HK\$69.4 million, compared with HK\$2,075.6 million in the previous year. Most of funds under the Group's management were unable to generate performance fees.

The Group has maintained a strong financial position, with net cash balance of HK\$562.2 million as at 31 December 2008 and has no borrowing.

The management did not recommend a final dividend for the year, after considering the payout of interim dividend in August 2008 and to maintain a higher level of cash.

During 2008, the weighted average return of funds under management was negative 46.9%, compared with negative 46.4% for the Hang Seng Index and negative 50.8% for the MSCI China Index.

In 2008, the Group has launched a number of products, including Value Partners Taiwan Fund, a fund authorized<sup>A</sup> by the Hong Kong SFC, a property long-short hedge fund<sup> $\Phi$ </sup>, and a property focused fund<sup> $\Phi$ </sup> in Australia with its business partner. The Group also received a mandate to manage investments for the endowment fund of a renowned university in United States, collaborated with Ping An Trust to launch four trusts<sup> $\Phi$ </sup> in mainland China and teamed up with a leading insurance company in Hong Kong to launch a new fund focusing on Asia Pacific high dividend stocks.

"We have been hurt by the crisis, but our fundamental strengths are intact. We have always done our own investment research, making Value Partners increasingly different from other fund management companies, which have been saving on research expense through headcount reductions. We believe a high value-added fund manager must have original ideas backed by actual research, rather than borrow from outsider." said Mr. Cheah Cheng Hye, the Chairman and Chief Investment Officer of the Group.



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"China related stocks started falling sharply from late 2007, as the country's business cycle entered a downturn, even before the global turmoil began. We hold the view that the first to enter crisis could well be the first to emerge. To us, China story remain intact, and we expect China to become a new engine for global growth, as the country emerges to become the world's biggest economy in the next few decades." Mr. Cheah added.

Mr. Franco Ngan, the CEO and Executive Director of the Group said, "We are confident that the Group can remain strong despite the challenging environment. The Group has a very strong financial position. We also have an experienced and committed investment team and fully fledged marketing, risk management and compliance infrastructure. In addition, our focus on mainland China will also brings huge benefits as China will be one of the key investment themes for global investors once the current volatility subsides. Moreover, in the aftermath of the crisis, value investing methodology and back-to-basic style of investment management will definitely grow in popularity."

"The management expects the Group to come out of the financial crisis in good shape and is well positioned to take advantage of business opportunities in what will undoubtedly be a more benign competitive landscape following the recent industry consolidation. Indeed, this is by no means the first market downturn the Group has experienced. Since 1993, we have operated through three boom bust cycles and have emerged stronger every time." Mr. Ngan concluded.

^ SFC authorization does not imply official recommendation.

<sup>•</sup> These funds are not authorized by the SFC to be marketed to the public general in Hong Kong.

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### About Value Partners Group Limited

Value Partners Group Limited is an independent, value-oriented asset management group with a focus on Greater China and the Asia-Pacific region. Under its Value Partners brand and Sensible Asset Management brand, Value Partners manages authorized funds, absolute return long-biased funds, long-short hedge funds, private equity fund and quantitative funds. Applying this time-honoured approach to investing with strict discipline, the Group has been rated as one of the best performing Greater China fund managers by major rating agencies.

Value Partners manages and sub-manages absolute return long-biased funds, long-short hedge funds, private equity funds and quantitative funds. The Group also provides account management services to managed accounts and manages or advises on other products including structured notes. The investor base of the Group comprises institutions, corporate, statutory authorities, pension funds, university endowment funds, charitable foundations, funds of funds, high-net-worth individuals and retail investors.

Value Partners Limited was incorporated in 1991 and commenced operations in February 1993. The Group was listed on the Main Board of the Stock Exchange of Hong Kong Limited on 22 November 2007 (Stock Code: 806-HK). For more details of the Group, please access to www.valuepartnersgroup.com.hk.

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